

105

Meetings Booked

8

Monthly Quota

10 Months

Timeline

Team 1st Technologies sells and installs robotic systems for security and material transport.

They hired us because of our success with their partner, OTSAW. Our goal is to help them build out their sales pipeline for their new robotics services.

Given our experience selling robotic solutions, and with their partner, we were able to quickly get results.

In 10 months, we booked 105 meetings with some of the largest corporations like Amazon and some of the largest hospitals like the Mayo Clinic.

Target Industries

- Healthcare
- Security Teams

Target Titles

- Security

Technologies Used

- ZoomInfo
- Reply
- Sales Navigator
- Salesforce

Leadlio Team



Aaron - CEO



Shaun - COO



Ana - SDR